

Resumes of Key Personnel for Civil Infrastructure Team

James Crean | Director of Business Development & Client Relations, Public

As the Director of Business Development specializing in municipal relationships, James Crean brings invaluable expertise assisting clients navigating Arizona Revised Statutes (ARS) Title 34 procurement processes. With a profound understanding of the intricate regulations and requirements governing public sector projects in Arizona, James excels in developing strategic initiatives that align with these stringent guidelines. With over 20 years of experience serving as the Economic Development Director for the State of Iowa and later the City of Buckeye, Arizona, James' dedication to fostering strong client and business relationships and identifying growth opportunities underscores his role as a key asset in driving developers' successes throughout the state of Arizona.

Experience

- **Mack Innovation Park North Phase | Scottsdale, AZ | \$47,831,740 | 572,170 SF** | The new Mack Innovation Park, located on the north side of Loop 101 between Bell and Pima Roads, is one of the largest master planned light industrial spaces in Scottsdale. This large-scale development is unique in North Scottsdale, and addresses a significant market need that has been lacking and provides employment opportunities within the area. Willmeng's scope is for the north phase, comprised of four buildings on approximately 48 acres. At full build-out, the office and industrial park will span 1.2 million SF within a 124-acre site. Beyond providing preconstruction and construction management for this important project, Willmeng is assisting the developer by leveraging its relationships within the City of Scottsdale to expedite the project through planning and permitting assistance, understanding regulatory requirements, and assuring compliance with local procurement codes.

Select Municipal & Public Client Relationships

- City of Phoenix
- City of Scottsdale
- City of Mesa
- City of Chandler
- Town of Gilbert
- City of Surprise
- City of Glendale
- City of Goodyear
- City of Buckeye
- City of Avondale
- City of Tolleson
- City of Casa Grande
- Maricopa County
- Pinal County
- Arizona State University
- Maricopa County Community College District



Education

Bachelor of Arts, Public Administration & Political Science, University of Northern Iowa

17
YEARS OF
EXPERIENCE

5
YEARS OF
EXPERIENCE